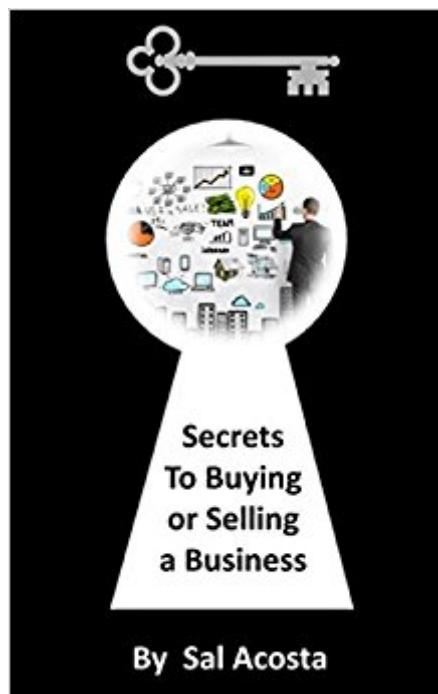


The book was found

SECRETS TO BUYING OR SELLING A BUSINESS



Synopsis

This book is for anyone that would like to learn the secrets to buying or selling a business. It will give you clear and concise answers to common questions like: Why do 75% of small businesses never sell? What happens to that 90% of an owner's total net worth that is tied up in the business? What are the benefits of buying an existing business? What does the seller want as part of a transaction? What does the buyer want as part of a transaction? What is my business worth? How long will it take to sell my business? What can I do to improve the value of my business and make it easier to sell? What are the benefits of using a business broker? What are the main steps in the actual buy/sell process? If you want the answers to these and other questions, this book is for you!

Book Information

Paperback: 143 pages

Publisher: Independently published (August 29, 2017)

Language: English

ISBN-10: 1521488053

ISBN-13: 978-1521488058

Product Dimensions: 5 x 0.4 x 8 inches

Shipping Weight: 7.5 ounces (View shipping rates and policies)

Average Customer Review: 5.0 out of 5 stars 1 customer review

Best Sellers Rank: #835,076 in Books (See Top 100 in Books) #74 in Books > Business & Money > Small Business & Entrepreneurship > Franchises #192 in Books > Business & Money > Management & Leadership > Consolidation & Merger

Customer Reviews

Sal, your years of experience with passion and knowledge for what you do comes through. Most people really do not understand or buy businesses everyday. Putting in place a book to help lead a first time business owner through the art of buying or selling of a business is truly a valuable asset. We look forward to more of your public speaking appearances on helping future business owners on buying and selling businesses.

[Download to continue reading...](#)

Buying & Selling Antiques and Collectibles on eBay (Buying & Selling on Ebay) SECRETS TO BUYING OR SELLING A BUSINESS Buying and Selling a Business: How You Can Win in the Business Quadrant Real Estate Law and Business: Brokering, Buying, Selling, and Financing

Realty FBA: Complete Guide: Make Money Online With FBA: The Fulfillment by Bible: Best Selling Secrets Revealed: The FBA Selling Guide FBA: Complete Guide: Make Money Online With FBA: The Fulfillment by Bible - Best Selling Secrets Revealed: The FBA Selling ... , fulfillment by , fba Book 1) Selling Secrets: How to Make an Extra \$1K - \$10K a Month Selling Your Own Products on Business For Kids: for beginners - How to teach Entrepreneurship to your Children - Small Business Ideas for Kids (How to Start a Business for Kids - Business for children - Kids business 101) ESL Business English: The essential guide to Business English Communication (Business English, Business communication, Business English guide) Online Business from Scratch: Launch Your Own Seven-Figure Internet Business by Creating and Selling Information Online (Internet Business Series) Selling to the C-Suite: What Every Executive Wants You to Know About Successfully Selling to the Top (Business Books) Etsy: Ultimate Etsy Strategies For Selling Crafts Online (Etsy, Etsy SEO, Etsy business for beginners, Etsy selling Book 1) Nolo's Essential Guide to Buying Your First Home (Nolo's Essential Guidel to Buying Your First House) Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) Jewelry & Gemsâ •The Buying Guide, 8th Edition: How to Buy Diamonds, Pearls, Colored Gemstones, Gold & Jewelry with Confidence and Knowledge (Jewelry and Gems the Buying Guide) Andrea Robinson's 2011 Wine Buying Guide for Everyone (Andrea Robinson's Wine Buying Guide for Everyone) Andrea Robinson's 2010 Wine Buying Guide for Everyone (Andrea Robinson's Wine Buying Guide for Everyone) Manicaland (Mozambique) Rough Diamond Buying (Buying Rough Diamonds. Book 3) Buying a Property Bulgaria (Buying a Property - Cadogan) Grocery: The Buying and Selling of Food in America

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)